

[illegible][illegible]

## Contingent Liabilities Spreadsheet

1. What is the principal business of the Borrower listed above (discuss each one)?
2. Who is the principal/executive who runs the business?
3. What is your tie to the principal/business?
4. How much of your personal annual cash flow comes from this business?
5. Are there any restrictive covenants on the borrower that limits dividends/distributions/drawings?
6. Is the business pas due or in covenant default on any of its debt?
7. Is the business profitable and cash flowing sufficient to service its debt?
8. Any problems being experience in revenue, market conditions, management, or profitability?